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# New Builder Profile: Xquisite Yachts

A new South African brand with a familiar face looks to make its mark in the North American cruising catamaran market

fficially launched as a new cruising catamaran company in 2014, Xquisite Yachts rose from the ashes of Dean Catamarans and brings together an experienced team of designers, sailors and builders to create a unique brand of

sailing and power catamarans.

CEO Tamas Hamor's vision of what Xquistie Yachts would be actually started from his own boat. He purchased the last Dean-5000 catamaran to leave the factory before it was liquidated, then after extensively sailing and chartering the boat—over 20,000 miles—redesigned it with various improvements

to the hull shape, cockpit, interior layout and more. From there, the new Xquisite Yachts team built a completely original set of molds and is currently in the process of constructing the new model in Cape Town, South Africa. Called the X5 SAIL, the boat will be ready for launch in July 2015 and if the schedule holds true, will make



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its North American debut a few months later at the Annapolis Sailboat Show in October.

While the X5 SAIL is being manufactured, though, the Xquisite team is building anticipation by showing the Dean-5000 as a demo boat at



StricIty Sail Miami from February 12 – 16. In getting the word out about the new X5 SAIL, they want to be clear the boat is not the Dean-5000, but an evolution on the design and build of the boat with an eye towards luxury, safety and craftsmanship.

### THE X5 SAIL

Built in a boutique boatyard by master craftsman, Xquisite Yachts idea with the X5 SAIL is not to build a large number of boats each year.

Instead, they plan to build just

a few per year and make them exquisitely and thoroughly appointed and customized for the owner.

Thousands of sea miles and a team of experienced catamaran designers and builders, led by former GM of Robertson & Caine Colin Etheridge, have collaborated to bring forward a truly

luxury catamaran that they think will be one of the best equipped 50-foot blue water catamarans on the market.

The X5 SAIL certainly has a unique, eye-catching look to it that will stick out amongst the crowded cruising cat marketplace. And with a goal of making the boat comfortable no matter where you sail the world over, the list of standard cruising equipment includes a generator, watermaker, air conditioner, icemaker, washer-dryer and twin 80hp Yanmar diesel engines. Keeping in mind that the boat will be cruised by couples and families, also standard are two headsails, electric winches, dinghy davits and an electronics package from Garmin.

Built to CE and category A offshore certification, the hull is constructed with sandwich composites using quadriaxial stitched fabrics, divinicell PVC foam as the core and infused with epoxy vinylester, and e-glass stitched multiaxial



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glass. This creates a stiff boat with exceptional strength and performance capabilities that is also light and forgiving.

As for the interior, buyers can choose to have their boat custom built to their specs in the yard, or you can purchase an already finished yacht that will have been on display at boat shows. There are currently two standard layouts for the X5, a 3 cabin, 3 head version with an owner's suite and a 4 cabin, 4 head version that would probably

be best as a charter boat or for a large family.

If you choose to go the fully custom route, their design team will work with you on the fit and finish of the boat to create a ves-

sel that is truly personalized to your cruising style.

Also, if you go the custom route, Xquisite offers a unique financing program in that progress payments for the build don't go directly to the boatyard as with many custom builds. To offer security in your investment, your deposit will instead go into an escrow account and the money will only be released once the handover of your boat has been completed.

### TRY BEFORE YOU BUY

As only a few other boat builders are able to do these days, Xquisite is offering a try before you buy program that allows you to actually cruise on a similar yacht before purchasing. Done through the company's charter division, Xta-Sea Charters, four guests can join the vessel *Pearl* for an all inclusive 3-day crewed charter experience.

Pearl is constantly cruising to new areas, which gives a potential buyer, or regular charterer, the opportunity to sail in the Virgin Islands, Bahamas, Mexico or Belize and availability will depend on the boat's active charter schedule.

The price for the 3-day try before you buy package is \$5,000, which will be fully refunded if you decide to purchase a boat.

For more information about Xquisite Yachts visit www.xquisiteyachts. com. And to find our more about their charter options and schedule, visit www.xta-sea.com.

